

Whale Watching In Cabo: A Coastal Distancing Spectacular!

“I miss waking up every morning and having coffee while I watch the whales.” - Paz Andrade Ochoa



If you were a whale, wouldn't you want to visit the mild waters off the coast of Los Cabos? Of course you would!

Almost every whale species can be found in Mexico's bays and the Pacific Ocean off Mexico's coast. Bryde, humpback, gray, blue, sei, minke, and fin whales have all been spotted off the coast of Baja California. Whales migrate from the colder waters up north in the Arctic to visit their annual breeding grounds. Experts calculate some whales to have traveled over 14,000 miles round trip, migrating from Russia to Mexico and back. In Mexico's warmer waters, whales procreate and raise their calves, staying in the warmer climate for months.

This means whale watching for you!

The best time to go to Baja California Sur for whale watching is just around the corner. The season lasts from December to March, but the most whales are in the area in January and February. And the most amazing part- because every unit faces the ocean at

Club Regina Los Cabos- it's not unusual to see the whales breaching from your own room! If you want to get closer to the action, allow our concierge to set you up with a tour that meets your needs. How long do you want to be out on the water? What kind of amenities are you expecting (breakfast, lunch, drinks, etc.)? And, is there an expert on board? Both Cabo San Lucas and San José del Cabo have plenty of tours to choose from.



When you see a whale surface, you appreciate the enormity of their size, and you're reminded of the preciousness of life. Soak in the experience. Capture the moment on film. Club Regina Los Cabos is just the place to find your whale inspiration.

“You can see the whales from your balcony and it is amazing... and also just sitting at the pool with your binoculars. So fun to watch them frolic right before your eyes.” - Rose Huerta

“This is why we come in February. Last time we went on a whale watch, they brought us from Cabo to the waters in front of Club Regina.” - Ellen Giffen Hendrix

“This event is one of the special things about spending time at Club Regina...Whale Watching while relaxing at one of the pools with a margarita!” - Phyllis Kornbluh Levitt



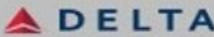
“Just back from Raintree Club Regina Los Cabos. Wonderful resort! We were able to watch whales breaching and Manta Rays jumping from our villa.” - Jeremy E Freshwater

CANCUN AND PUERTO VALLARTA ALSO HAVE GREAT MARINE LIFE OPPORTUNITIES


Cancun: known for spotting the whale shark. May marks the beginning of their season in Cancun. Not only can you watch these fantastic creatures from a boat, but you can also swim with them! Despite their intimidating size, whale sharks are not aggressive, so this is a safe and unforgettable experience.

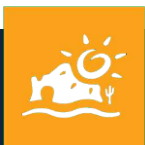
Puerto Vallarta: best known for spotting humpbacks and dolphins. December marks the beginning of their season, a time when you can see humpback whales spectacularly breaching in the waters of Banderas Bay.



CARRIER	DEPARTURE CITY	NOVEMBER 2020	DECEMBER 2020	JANUARY 2020
	LAX (L.A.)	Daily	Daily	Daily
	DFW (Dallas)	Four daily	Four daily Five daily (December 17th, 2020)	Daily
	PHX (Phoenix)	Daily	Daily	Daily
	ORD (Chicago)	Saturday	Saturday	Saturday
	CLT (Charlotte)	Once per week	Once per week	Once per week
	AUS (Austin)		December 17th- April 5th	December 17th- April 5th
	SMF (Sacramento)		December 17th- Jan 4th	December 17th- Jan 4th
	JFK(New York)		Twice per week	Twice per week
	LAX (L.A.)	Twice daily	Twice daily	Twice daily
	SAN (San Diego)	Daily	Daily	Daily
	SJC (San Jose)	Daily	Daily	Daily
	SFO (San Francisco)	Daily	Daily	Daily
	SMF (Sacramento)	Weekly	Weekly	Weekly
	PDX (Portland)	Three weekly	Three weekly	Three weekly
	SW (Seattle)	Twice daily	Twice daily	Twice daily
	LAX (L.A.)	Daily	Daily	Daily
	JFK (New York)		Seven weekly	Seven weekly
	GA (Atlanta)	Daily	Daily	Daily
	MSP (Minneapolis)		Three weekly	Daily
	SW(Seattle)		Three weekly	Daily
	SLC (Salt Lake City)	Daily	Daily	Daily
	DET (Detroit)		Twice weekly	Once per day



CARRIER	DEPARTURE CITY	NOVEMBER 2020	DECEMBER 2020	JANUARY 2021
	SMF (Sacramento)	Once per week	Once per week	Once per week
	DEN (Denver)	Daily	Daily	Daily
	IAH(Houston)	Daily	Daily	Daily
	PHX (Phoenix)	Twice per day	Twice per day	Twice per day
	AUS (Austin)	Once per week	Once per week	Once per week
	IAH(Houston)	Daily	Daily	Daily
	ORD (Chicago)	Weekly	Weekly	Weekly
	LAX (L.A.)	Daily	Daily	Daily
	EWR (Newark)		Nine times per week	Nine times per week
	SFO(San Francisco)	Daily	Daily	Daily
	DEN (Denver)	Daily	Daily	Daily
	JFK (New York)	Daily	Daily	Daily
	LAX (Los Angeles)			March 2021 (Daily)
	MSP (Minneapolis)		Once per week	Twice per week
	YYZ (Toronto)	Twice per week	Three times per week	Three times per week
	YVR (Vancouver)	Once per week	Three times per week	Three times per week



International Connectivity

LOS CABOS

NATIONAL

CARRIER	DEPARTURE CITY	NOVEMBER 2020	DECEMBER 2020	JANUARY 2021
	MEX (México)	Four daily	Four daily	Four daily
	GDL (Guadalajara)	Five weekly	Five weekly	Five weekly
	MTY (Monterrey)	Once per week	Once per week	Once per week
	TIJ (Tijuana)	Once per day (Three daily)	Once per day (Three daily)	Once per day (Three daily)
	BJX (León)	Three weekly	Three weekly	Three weekly
	CUL (Culiacán)	Once per week	Twice weekly	Twice weekly
	MEX (México)	Twice daily	Twice daily	Twice daily
	GDL (Guadalajara)	Daily	Daily	Daily
	CUL (Culiacán)	Three weekly	Three weekly	Three weekly
	HMO (Hermosillo)	Twice weekly	Twice weekly	Twice weekly
	MTY (Monterrey)	Daily	Twice daily	Twice daily
	TIJ (Tijuana)	Twice weekly	Twice weekly	Twice weekly
	MEX (México)	Three daily	Three daily	Three daily
	GDL(Guadalajara)	Five weekly	Five weekly	Five weekly
	MEX (México)	Three weekly	Three weekly	Three weekly

Fuente: OAG



National Connectivity

LOS CABOS

Member Story

Rose Huerta at Club Regina Los Cabos

How long have you been a Member? Since 1998.

How often do you visit Club Regina Los Cabos? We travel to our “home away from home” in January and again at the end of May/ beginning of June. We usually bring friends and meet up with other members that we have met there over the years. We have made many friends this way and look forward to being at the resort at the same time or just staying in contact via email, Facebook, or texting.

Favorite thing about the city? The overall cleanliness of both San Jose and San Lucas and the safety. Plus, the friendliness of everyone. We just love it.

What do you look forward to most when arriving at the resort? Seeing our “family” the staff. Their friendliness is so special; we feel so welcome and their open and loving greetings mean a lot. From the minute we drive up to the entrance and we’re greeted with “Mr. and Mrs. Huerta, welcome home” to the hugs when we are leaving, the feeling of warmth and love are overwhelming.

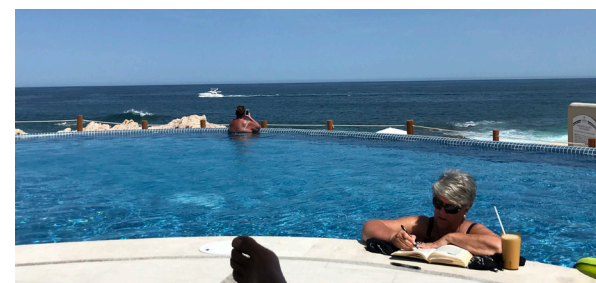
What’s your favorite meal, drink, or activity at the resort? That would be so very hard to choose. I love the ceviche, my “Rosita especial” drink, and watching all the people interacting and getting to know each other; it’s like a small country club.



Do you have a special memory at the resort that stands out? Wow...over the years I have had many special memories. One of my most recent was a few years ago when I became ill, many of the staff asked my husband how I was doing, and the General Manager checked on me often. The staff even brought me soup and flowers. Like I said before, this is our family when we are in Cabo and we appreciate them so much. Also, the personal touches you find in your rooms like on a birthday or anniversary and the greeting for each occasion from many staff members.

What else can you tell us about your special relationship with the staff? We are known as “Señor Sam and Mama Rosita”, we love them

all. On several occasions, different employees from the housekeeping staff tell my husband they have learnt a new “English word” each day and use it in a sentence, or the staff tries to get me to use my limited Spanish (only to mess it up). A few have stated “you don’t treat us like employees, you treat us like family”. Wow! I tell them that when we are in Mexico “we feel you are our family and I know that if anything went wrong, I could rely on them to be there to help us”. It is all so mutually beneficial. We also bring down clothing that we or our friends have collected to give to the employees and families- usually 2 suitcases full of clothes. It fills my heart with such warmth to see their appreciation! We can only give back for all they do for us over the years.



Staff Spotlight

Eduardo “Lalo” Flores Ponce

Bellman at Club Regina Puerto Vallarta

How long have you worked for Raintree?

I have been a member of the Raintree family and the wonderful team of Bellboys for 11 years.

What is your professional background?

I have a technical degree in electromechanics. Something very different from what I do now.

Where are you from/where did you grow up?

I am originally from beautiful Puerto Vallarta where I have spent my entire life.

How will you and your family be celebrating the holidays this year?

I always try to spend it with my family. My sisters, brothers-in-law, nieces/nephews, my wife, and I usually get together at my parents' house. We spend time there after the traditional Christmas dinner. On many occasions, we have spent the night at my parents' house.



Given this unusual year, what have you learned about yourself in 2020?

Not to make so many plans and to enjoy every moment.

What's your favorite time of day, day of the week, or season at the resort, and why?

My favorite part of the day is the morning because we always start the day with a nice cup of coffee. I do not have a favorite date because throughout the year we have repeat Members and I am always happy to see them and talk to them again.

Tell us about a “best kept secret” of the resort that Members might not know about?

The best kept secret of the resort, aside from its great staff, is the lobby. Many Members pass through the lobby upon arrival or on their way to the pools but few guests know that the best sunsets are not seen from the rooms or the beach, but from the lobby through the palm trees and palapas. The silhouettes that you see seem surreal. It is something that I have not gotten tired of seeing for eleven years now.

What are some of your favorite things about living in Puerto Vallarta?

Everything! Vallarta has so much to offer; from delicious restaurants, mountain activities to all kinds of water activities.



What things do you enjoy doing in Puerto Vallarta that can still be done during the pandemic?

Something that I have done a lot during this pandemic has been going to the mountains to hike and mountain bike in places I could not imagine.

As a bellman, you take great care of our members and their belongings. Can you give us an example of when you've gone above and beyond to assist a Member?

On one occasion, one of our repeat Members asked me if it was possible to get a perfume that his daughter liked that had been discontinued for years. After a few days, I managed to find the perfume and the member bought all the bottles available at the store.

What's one thing Members might be surprised to learn about you?

I think they would be surprised to know that most of the adventures or sports I do, I try to do with my father, a 66-year-old man who at his age, continues to keep up with my adventures.



IT'S BEEN A LONG YEAR- SO

Don't forget the Romance!



There is nothing more romantic than enjoying a delicious meal, a glass of wine, and breathtaking views with that special person in your life. That's why we wanted to make sure you knew about the Romantic Dinner experience available at each of our three Club Regina resorts in Mexico. In Los Cabos, couples dine under a pergola in the canyon area of the beach in front of the resort. In Puerto Vallarta, the dinner is held on the beach close to where the breakwater starts and in Cancun, on the beach in front of the pool bar area. Romantic Dinners are available by reservations can be made in advance of your visit or while at the resort. We hope you have the opportunity to enjoy this unique experience.

Please note that Romantic Dinners are weather-dependent, and may need to be cancelled due to weather conditions.

CLUB REGINA CANCUN

\$225 USD per couple | 40% discount on additional alcoholic beverages

Your evening includes: Four-Course Dinner, Bottle of house wine, Decoration, Instrumental Music, Chocolate-covered strawberries, Three menu options

For reservations: EXT. 7324 (in resort) or by email: gtrejo@raintreeclub.com



CLUB REGINA LOS CABOS

\$275 USD per couple | 10% discount in December & January when prepay before arrival

Your evening includes: Four-Course Dinner, Bottle of house wine, Decoration, Room decorated while guests dine, Instrumental Music, Chocolate-covered strawberries, Three menu options

For reservations: EXT. 7281/7285 (in resort) or by email: eventoslc@raintreeclub.com



CLUB REGINA PUERTO VALLARTA

\$2960 Pesos per couple | 15% discount in December & January when mentioning this ad

Your evening includes: Four-Course Dinner, Bottle of house wine, Decoration, Instrumental Music, Chocolate-covered strawberries, Three menu options

For reservations: EXT. 3014/2121 (in resort) or by email: oflores@raintreeclub.com



The *Mini Market* remodel at Club
Regina Puerto Vallarta is complete!



RAINTREE'S NEW POLICIES & BENEFITS

Outlined below are some of the areas in which we are working to help you enjoy your Raintree Vacation Club membership once we can travel again and to thank you for being part of Raintree.

Changing Reservations:

Changes to reservations without any fees or other costs through February 28th, 2021 when changes are made at least three days prior to check-in date (subject to availability, differences of the unit size or the season of the year).

Extension of Points:

The expiration of any points you currently have will be extended for any reservation made prior to April 30, 2021 for any vacation to be made through April 30, 2022.

Guest Certificates:

The cost for guest certificates is waived for all reservations booked through December 2020.

Food & Beverage Discount:

Reservations made to the three Club Regina properties with a check-in date prior to April 30, 2021, receive additional 10% food and beverage discount.

Points Discount:

Reservations booked at Raintree Resorts between now and August 31, 2020 for a vacation to be taken through the end of 2021, will receive a discount equal to 20% of points required for that specific reservation.

Maintenance Fee Cap:

Our commitment to you is not to raise Maintenance Fees for 2021.

AND FOR OUR MEMBERS WHO'VE ALREADY PAID OR WILL SOON PAY THEIR 2020 MAINTENANCE FEE

Bonus Points:

Upon payment of 2020 Maintenance Fees, an additional Points Allotment equal to annual points will be added to your account.

For those with memberships allowing to skip a Maintenance Fee for 2020 or 2021 no additional allotment of points will be made.

Bonus Points will not expire until December 2024 and may be gifted to friends and family.

Biennial Members who do not have a Maintenance Fee due this year will receive the same allotment of additional points equal to points owned on a biennial basis, upon payment of your 2021 Maintenance Fee.

Free Week Voucher:

A Free One Week Voucher will be given to each Member who pays their 2020 Maintenance Fee by May 31, 2020 or within 30 days of its due date.

The Voucher is good for a one-bedroom unit to be used at any of the three Club Regina's, excluding the holiday weeks.

The Voucher may be used by anyone designated for travel at the same time as Member's own reservation to a Club Regina resort before December 31, 2022.

Another Free Voucher with the same terms will be given when 2021 Maintenance Fees are paid.

Points Usage Extension:

For those who pay their 2020 Maintenance Fee, Raintree will extend the life of your points received in 2020 until the earlier of the term of your membership or December 31, 2030, whichever occurs first.

When you also pay your 2021 Maintenance Fee, saving points will become a thing of the past, as all annual points received thereafter will no longer expire at the end of your next Use Year, but instead will be valid until the expiration of your membership or December 31, 2030, whichever occurs first.

We hope this flexibility for you to use points over a much longer period of time with no additional charges, along with the other benefits, will be a sign of new flexibility for your Raintree membership and the changes we will develop over time.

BOOK NOW

Contact a Raintree Vacation Guide at
1-800-424-6532, or locally at 317-805-9167



Statements are in the mail!

Pay your 2021
maintenance fee
in full and you will
be entered into a
drawing for a chance
to win one of the
following prizes:

1ST PLACE

15 Members will receive a

\$1000

CREDIT

2ND PLACE

30 Members will receive a

\$500

CREDIT

3RD PLACE

60 Members will receive a

\$250

CREDIT

These credits can be applied to your 2022 maintenance fee or can be used at a Raintree Vacation Club managed resort.*

Pay by **December 31st** and you will also receive the following incentives:

20% Off Your Next Points Reservation
to a Raintree Vacation Club resort

Complimentary Breakfast
for 2 at a Club Regina resort

If you have paid your 2021 maintenance fee in full, you have already been entered into the drawing.

Sweepstakes ends on December 31, 2020.

PAY ONLINE

Log in to the Member Area of
www.raintreevacationclub.com and click on
the red button on your home page that reads
"Pay Your Maintenance Fee."

PAY BY PHONE

Call a Raintree Vacation Guide at 317.805.9167
or toll-free at 1.800.424.6532 from 9:00 a.m. to
8:00 p.m. CST Monday through Friday or on
Saturdays from 9:00 a.m. to 5:00 p.m. CST.**

PAY BY CHECK

Make your check payable to
"RVC Members, LLC" and mail it to:
PO BOX 29352,
Phoenix, AZ, 85038-9352

Please send an email to maintenancefee@raintreeclub.com for more information.

Official Sweepstakes Rules

*The credit can be applied to your 2022 maintenance fee or can be used at a Raintree Vacation Club managed resort • The resort credit can be applied towards the final bill at check out. Any remaining credit will be applied towards the 2022 maintenance fee • The credit is non-transferrable, will not be paid in cash and expires on December 31, 2021 • If a Member owns and pays on multiple accounts, they will be entered into the drawing multiple times • For those Members who have already paid their 2021 maintenance fee in full, they will be automatically included in the drawings. Any Member paying their 2021 maintenance fee during this time, will be entered into the drawing even if due date is later in the year. The 20%-off a Points reservation at a Raintree Vacation Club resort offer and the complimentary breakfast (2 persons, alcohol not included) at a Raintree Vacation Club managed resort offer expire on December 31, 2021.

** Holiday hours for Raintree Vacation Guides:

Closed December 24, 2020 • Closed December 25, 2020 • Open 9am-7pm CST December 31, 2020

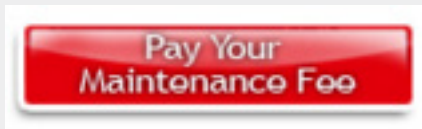


E-STATEMENT ENROLLMENT*

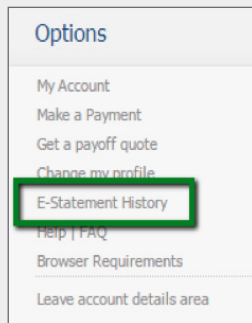
Continuing in Raintree Vacation Club's efforts to "Go Green", Members have the option to opt in for Electronic Maintenance Fee statements instead of the paper statements that are mailed to the address on file.

Through the maintenance fee section after logging on to www.raintreevacationclub.com with their credentials, Members can opt in to these benefits by following the steps below:

1. Log into raintreevacationclub.com using your personalized credentials and click on **"Pay Your Maintenance Fee"**

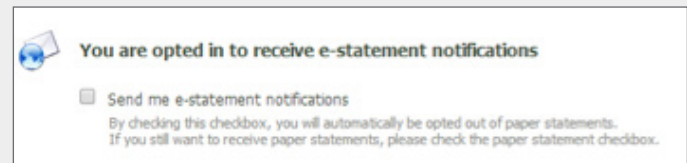


2. In the Options section, select **"E-Statement History"**:



3. This will open your E-Statement

4. Mark the **"Send me e-statement notifications"** checkbox.

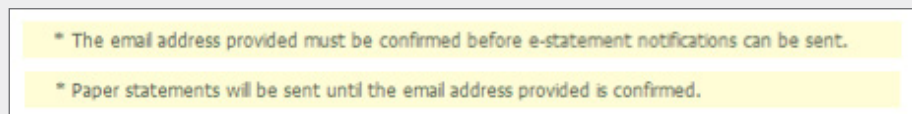


Select the accounts for which you would like to receive E-statements.

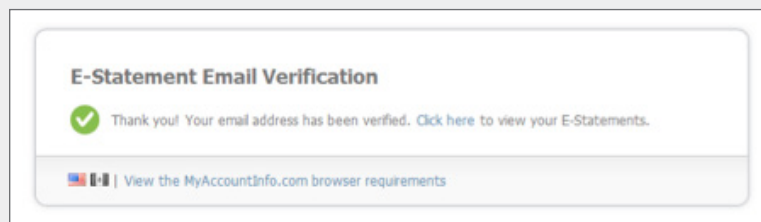
Select an email address by using the **"Select an Email Address"** drop-down list. If the email address that you wish notification to go to is not listed, enter the email address in the **"Enter in an email address"** box.

Click the **'Save Changes'** button

5. Members will be sent an email requesting them to confirm the e-mail address. The following messages will display:



6. From the email, click the link. The email confirmation page opens:



It's that easy! Please feel free to contact a Raintree Vacation Guide by calling 1-800-424-6532, or you may contact Member Services via email at memberservices@raintreeclub.com, if you need assistance with your credentials or logging into Raintree's website.

**Available in English and Spanish only, based on nationality of residence on file*